



When you
are looking for



Where



do you begin?





Tiffany



Luella



Michael

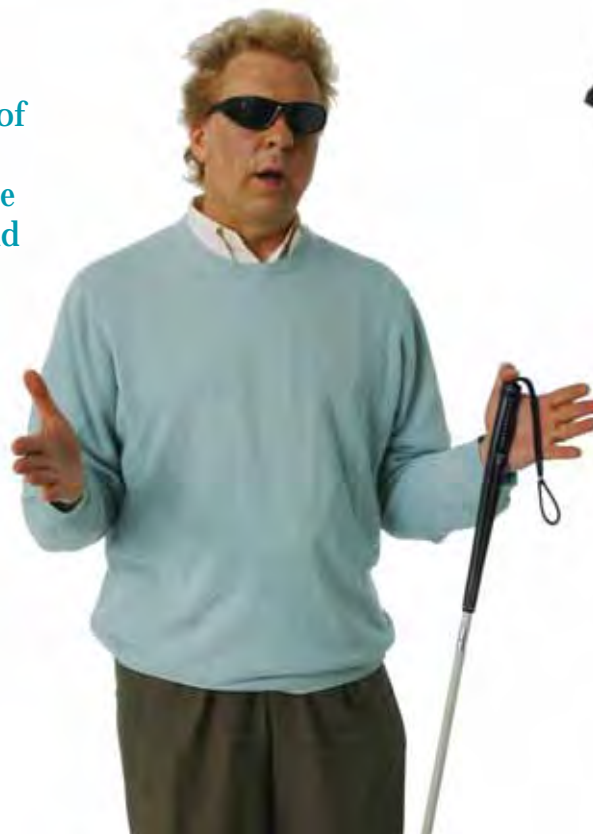
“Tiffany was only 18 months old when she was diagnosed with a kind of cancer called retinal blastoma. We were so worried we might lose her, so we left China and came to Los Angeles. Every day we drove by Braille and were curious what they did until someone came and told us, ‘This is what we do! This is how Tiffany can still have an independent, wonderful future!’”



“My left eye hemorrhaged while I was on my way to the ophthalmologist. It was the macular degeneration and glaucoma. And he said, ‘Well, you’ve lost vision in your left eye, and your right eye is going next.’ I ran out in tears, devastated. Because I’m an artist... I was waiting for the bus, thinking, ‘No, he’s wrong.’”



“In less than one month, I had lost 90 percent of my vision. I started having problems reading music and I kept finding ways to rationalize the reasons for it. Then I woke up one morning and there was a black area in my field of vision. It was more than a physical darkness; it was a metaphorical darkness. There was no one to explain what to do next, and that was one of the major revelations about coming to Braille Institute.”



What finally
prompted you
to seek help
from Braille
Institute?



“I remember riding by Braille Institute and thinking, hmm, I wonder what they do in there. I mean—I knew the place had something to do with blind people, but what do they do? That’s when I first came in and the impact was immediate—because there’s all this great information coming at you! One of my first classes was orientation and mobility, and I also registered in a home management class. And I certainly didn’t think I’d be able to do photography again under any circumstances, but when I met Jack, the instructor, he said, ‘Oh no, we’re going to be taking pictures around here!’”





“Some people I know who also attended the San Diego Center for the Blind were riding on the bus with me and they were talking about going to Braille Institute, and said why don't you? And so I kept in touch, and after I graduated from the San Diego Center, I started at Braille. We call Braille Institute the graduate school. You know you go along your merry way, and don't know what's out there for you and other people who have problems. Fortunately, Braille Institute has been here for us. They even brought me together with my best four-legged friend, Maddy!”



What has given you the most hope for the future?



“Thinking back from when I first lost my sight to where I stand today, I know I’ve accomplished more than I ever could have if I hadn’t sought help. But there’s still a feeling inside of me that there’s more left to do and I am infinitely more inspired to help others now.”



“I look at it this way—I’ve made so many friends that I never in the world would have encountered, so maybe there’s a reason. Yes, it’s frustrating at times, things I can’t do. So I enjoy the things I can do. And I’ve learned not to fret—even if I miss one bus, another will come along.”



“Learning braille has been life changing for Tiffany; it’s how she fills herself with knowledge.”



“Her teacher even told me that when she asks Tiffany to try something new, now Tiffany will say, ‘Yes, I will try that!’ Her attitude has changed. She believes in what she can do. To us, that gives us the most hope.”

For Tiffany, Luella and Michael—faced with the reality of sight loss—the first question may indeed have been... why? But as they individually moved beyond denial and despair, determined to take their lives positively forward, they were able to turn “why?” into “why not?” The answer, it would seem, was inside of them all along. They just needed a little help bringing it out.

What other positive changes have we made this year and where are we going?

Two words can best describe this past year for Braille Institute. They are *rebuilding* and *redefining*. We saw continued rebuilding from the effects of the recent economic downturn that affected human services all across America.

We have also been in the process of developing a new long-range plan for our organization. Careful analysis of the changing needs of blind and visually impaired people far and wide is helping us develop a plan that will shape Braille Institute's directions for years to come.

At a glance:

People Assisted	64,286
Staff (291.7 FTE)	334
Volunteers	4,808
Volunteer/Staff Ratio	14 to 1
Facilities Managed	426,000 sq. ft.
Administrative Costs	3.0%
Fundraising Costs	8.3%

Thomas W. Burton



Leslie E. Stocker



This was also a year of unusual achievement. For example, on June 1 our Braille Institute Library was named the *Network Library of the Year* by the National Library Service for the Blind and Physically Handicapped (a division of the Library of Congress). Being named number one of its kind in the country recognized the truly excellent service our staff and volunteers consistently provide our library patrons year after year.

Our *Braille Challenge*[™] continues to grow in its scope and impact. This year braille-reading children from all across North America—40 states and six Canadian provinces—applied to participate. While only 60 qualified as finalists to compete in Los Angeles, the incentive to increase braille reading skills touches more children each year.

Our Braille Publishing Services, known as Universal Media Services, was expanded this year to provide materials in both braille and audio recorded formats. This was made possible by improved digital technology.

These more visible events are like the proverbial tip of the iceberg. Underlying them are the host of rehabilitation, low vision, youth, and child development services touching the lives of thousands of visually impaired people on a daily basis. The true-life stories told in the pages of this report underscore all those services.

Perhaps there is still another word that describes this past year. *Optimism*. Our accomplishments of the past year and bright vision for the future are made possible by the unwavering support of our generous donors and dedicated volunteers. It is to them that we express our heartfelt gratitude for helping us generate true optimism in the lives of blind and visually impaired people both now and in the future.



Thomas W. Burton, Chairman, Board of Directors



Leslie E. Stocker, President

What Programs and Services do we offer?

Programs for Adults

More than 200 free classes in adaptation to sight loss, orientation and mobility and independent living are offered at all five regional centers, as well as counseling and support services.

Child Development Services

In-home early intervention services for parents of blind infants and toddlers ages 0 to 5 emphasize developmental skills.

Youth & Career Services

Programs for children ages 6 to 18 and for young adults ages 19 to 30 emphasize independent living skills and employment preparation skills, offering internships, job counseling and referrals.

Library Services

Braille Institute's Library Services provides brailled and talking books by mail, offering patrons access to thousands of titles.

Universal Media Services

Our Universal Media Services has the ability to convert printed materials into the various types of media formats used by blind and visually impaired people.

Volunteer Services

A dedicated corps of volunteers supports nearly all our programs by donating generously of their time and talents.

Online Services

Our Web sites provide access to information about our various programs and services quickly and efficiently.

Regional Center Adult Education and Counseling

Center	Students Enrolled	Contact Hours
Los Angeles	885	49,178
Orange County	826	47,990
Desert	464	36,141
Santa Barbara	172	21,138
San Diego	372	30,706
Totals	2,719	185,153

Low Vision Rehabilitation Services

Center	Consultations
Los Angeles	1,105
Orange County	1,467
Desert	1,182
Santa Barbara	626
San Diego	1,056
Total	5,436

Library Services

Readers Registered	32,882
Individual Titles	83,583
Books Available	942,744
Books Circulated	1,076,928
Machines Supplied	46,389
Machines Repaired	5,847
Cassettes Produced	51,240
Deposit Libraries	1,485

Community Outreach

Center	Students Enrolled	Sites Visited	Communities Visited	Contact Hours
Los Angeles	870	55	48	16,290
Orange County	638	34	25	4,858
Desert	243	23	16	3,504
Santa Barbara	330	18	32	14,802
San Diego	837	69	15	24,239
Totals	2,918	199	136	63,693

Volunteer Services

Center	Volunteers	Hours
Los Angeles	956	72,214
Community Outreach	67	3,839
Youth/Special Events	832	3,944
Short Term	778	9,857
Orange County	242	26,200
Community Outreach	29	648
Youth/Special Events	331	2,040
Short Term	8	168
Desert	180	12,721
Community Outreach	14	524
Youth/Special Events	262	1,078
San Diego	128	9,681
Community Outreach	1	8
Youth/Special Events	129	322
Santa Barbara	221	17,063
Community Outreach	80	5,585
Youth/Special Events	550	2,777
Totals	4,808	168,669

Annual Designated

Assignments	5,439
(unduplicated total)	

TeleService Department

Service Calls Received	6,266
Service Calls Made	1,549

Universal Media Services*

Commercial Clients of Braille and Recording Services	296
Total Subscriptions to BIA Braille and Audio Publications (Including <i>Expectations</i> , <i>The Braille Mirror</i> , <i>The Braille Mirror Extra</i> , Braille Special Collection, Partners in Literacy, Calendar and Rose Parade Program)	13,761
Total BIA Publications Readers Registered	8,820
Braille Special Collection Books Distributed	6,619
Total Braille Pages Embossed	3,182,132
Total Braille Pages Transcribed	24,340
Accessible Text Pages Completed (digital talking books, scanned and edited electronic text)	2,780
Audio Masters Completed	87
Tapes Duplicated from Masters	9,143

Mobile Solutions (Desert, Santa Barbara and Los Angeles Centers)

Sites Visited	428
Low Vision Rehabilitation Consultations	1,241
Number of Visitors	4,779
Library Applications Returned	75
Vistas Sales	\$ 43,201

Web Sites

Web Site Visits (Including www.brailleinstitute.org , www.braillelibrary.org , www.universalm mediaservices.org , www.braillechallenge.org and www.biasoundsolutions.org)	112,321
Individuals Assisted	2,703
Requests for Information Fulfilled	1,287
Referrals Given	1,416
PDF Downloads	14,768
U.S. Residents	2,320
Foreign Countries	101

Public Education

Speaking Engagements	1,103
Group Tours	235
Film and Television Consultations	22
Regional/National Media Coverage Feature Stories (Print and Television)	63
Southern California Media Coverage Feature Stories (Print and Television)	64
Service Announcements	539

Vistas

Center	Transactions	Gross Sales
Los Angeles	29,957	\$281,008.88
Orange County	21,867	291,179.59
Desert	10,773	155,569.19
Santa Barbara	4,018	65,481.82
San Diego	6,545	89,898.00
Totals	73,160	\$883,137.48

*Formerly Braille Publishing and Recording departments

Who do we serve?

Braille Institute Services
July 1, 2004, to June 30, 2005

From a total enrollment of 6,470, there were 2,684 adults, youths and infants enrolled for the first time this year.

Gender

Male	31%
Female	69%

Primary Causes of Blindness

Macular Degeneration	47%
Glaucoma	10%
Diabetic Retinopathy	7%
Cataracts	5%
Retinitis Pigmentosa	3%

Age

Up to 19	4%
20 to 64	20%
65 and over	76%

Duration of Blindness

Up to 1 Year	20%
Up to 5 Years	9%
Up to 10 Years	58%
Up to 20 Years	4%
More than 20 Years	3%

Education

Grade/Some High School	5%
High School Graduate	39%
Some College	1%
College Degree	33%

Nature of Blindness

Congenital (blind since birth)	6%
Adventitious (formerly sighted)	94%

Child Development: Infants Through 5 Years of Age

PRIMARY SERVICES
(Includes all long-term consultations of six months or more)

Early Intervention (Birth to 3 Years)	
In-Home Services	
Number of Infants/Families	37
Hours of Service	1,835
Children in Preschool	43
(Includes 3 Children with a Preschool Assistant)	
Hours of Service	4,020
Children in Kindergarten Transition and Education Support	34
Hours of Service	680

CONSULTATIONS

Short Term	116
(Number of Families Served for Up to Six Months)	
Long Term	114
Total Children and Families Served	230

Youth Services: 6 to 18 Years of Age

Center	Youths	Contact Hours
Los Angeles	171	9,542
Orange County	178	9,155
Desert	46	241
Santa Barbara	41	1,673
San Diego	89	6,846
Totals	525	27,457

Young Adults: 19 to 30 Years of Age

Center	Young Adults	Contact Hours
Los Angeles	42	1,387
Orange County	162	1,377
Desert	37	323
Santa Barbara	18	70
Totals	259	3,157

Career Services: All Centers

Employer Contacts	95
Employment	
Full Time	27
Part Time	69
Job Saves	3
Paid Internships	14

Access Technology

Youth Equipment Loan Recipients	80
Subsidy Total	\$ 20,000
137 youths have received Access Technology equipment since the program was created in 1998, valued at \$335,370.	

Educational Seminar Participants

Los Angeles	850
Orange County	850
Desert	2,311
Santa Barbara	650
San Diego	752
Total	5,413

Collaborative Relationships

Center	Collaborations
Los Angeles	121
Child Development	361
Orange County	249
Desert	292
Santa Barbara	122
San Diego	154
Total	1,299

What is the result of our work?

At Braille Institute, every day our instructors and Low Vision Rehabilitation Specialists experience little miracles. These “miracles” take many forms—when students or clients take a step forward in their independence by using a white cane as their only guide to cross a busy intersection or reading with the help of a magnifier. Men and women who are more confident in their ability to live with their sight loss show it in their artwork, renewed social interests or just being able to live an ordinary life without fear. Measuring these tangible and intangible results is difficult.

In an era when corporations and nonprofit organizations alike must be more accountable, Braille Institute instituted an outcome assessment program several years ago. The program enables us to examine and measure the impact of our programs on the lives of the people we serve. It tells us if our programs and services help our students and clients live more independently. While we have several outcome assessments, the following highlights the responses from our adult students who complete a pre-enrollment survey and another survey at the end of the class term. This assessment of new students asks for responses to 17 statements that include skills, abilities and expressions of self-confidence. We believe this gives us a way to determine a student’s growth in abilities, self-confidence and mastery of everyday life skills as a result of taking classes at Braille Institute.

The sample below represents responses from 275 students from all five of our centers, or 33 percent of new students enrolled in Regional Center programs. For a complete outcome assessment report, contact the office of Programs and Services by phone at (323) 663-1111 or send an e-mail to shjameson@brailleinstitute.org.

I feel dependent on others.

	Pre-enrollment	Post-enrollment
Usually	30%	14%
Sometimes	55%	57%
Rarely	13%	25%
Never	3%	4%

I participate in the life of my family, friends or community.

	Pre-enrollment	Post-enrollment
Usually	61%	75%
Sometimes	30%	21%
Rarely	6%	3%
Never	3%	<1%

I am able to express to others what I can do for myself and when I need assistance.

	Pre-enrollment	Post-enrollment
Usually	72%	85%
Sometimes	25%	14%
Rarely	<1%	1%
Never	2%	-

I feel in control of making decisions that are important in my life.

	Pre-enrollment	Post-enrollment
Usually	63%	77%
Sometimes	27%	19%
Rarely	8%	4%
Never	2%	<1%

I feel confident in my ability to undertake or perform new activities.

	Pre-enrollment	Post-enrollment
Usually	41%	62%
Sometimes	40%	31%
Rarely	8%	6%
Never	2%	<1%

How do you feel about your ability to live with vision loss?

	Pre-enrollment	Post-enrollment
Positive	21%	30%
Somewhat positive	24%	36%
Too early to tell	13%	15%
Some difficulty	24%	15%
Very Difficult	17%	2%

Why was our Library named Best in the Nation?

A combination of creativity, outstanding service and a high patron approval rating earned Braille Institute's Library recognition as Network Library of the Year. Our Library emerged ahead of nearly 150 other libraries across the country to receive this first ever award. The honor was presented by the National Library Service for the Blind and Physically Handicapped (NLS), a division of the Library of Congress.

The Network Library of the Year award program was launched this year to recognize outstanding accomplishments among libraries dedicated to serving blind and physically handicapped people in the United States. Braille Institute's Library was chosen for its exemplary dedication to giving people who are unable to read traditional printed material the opportunity to explore the world of reading.

The award was presented June 1 at a ceremony at the Library of Congress, Washington, D.C., to Director of Braille Institute Library Services Henry Chang, Ph.D., and Braille Institute President Leslie Stocker. "Braille Institute easily exceeded the award criteria," said Frank Kurt Cylke, National Library Services director. "Not only did the Library continue to meet the needs of patrons during difficult financial times, but its readership and circulation increased substantially. Most importantly, the Library received a 99 percent patron approval rating."



What makes our work possible?

While it's natural to leave bequests to loved ones, there's another group deserving of your generosity: blind and visually impaired children and adults.

By including Braille Institute of America in your will or trust, you'll help brighten the lives of the more than 64,000 children and adults served by Braille Institute each year.

As a private, nonprofit organization, Braille Institute is operated and funded almost entirely through private donations. Importantly, the Institute's financial well-being relies in large measure upon financial reserves and the annual revenues they provide. Significant portions of Braille Institute's financial reserves have been created by thoughtful and generous bequests from people just like you.

Leaving a bequest is easy—simply include the following language in your estate plan:

I give (X dollars or X percent or all of the residue of my estate) to Braille Institute of America, Inc., a California Nonprofit Corporation with principal offices located at 741 North Vermont Avenue, Los Angeles, CA 90029-3594.

If you would like assistance, please call our Planned Giving office at 1-800-BRAILLE (272-4553), Extension 1256, for more information or to request our brochure, "A Bequest for Braille Institute." If you have already made a bequest provision for Braille Institute, we thank you for your thoughtful and generous support.

BRAILLE INSTITUTE
FOUNDED 1919



Who are the Annual Donors for 2004?

Braille Institute depends on the fullest possible participation of its students, clients, volunteers, staff and caring members of the community for its continued success.

As we give special recognition to the following donors, space limitations allow us to list only gifts of \$1,000 or more (cumulative) received between January 1, 2004, and December 31, 2004.

\$25,000 and more

Individuals

Anonymous
Mrs. Mary Burson
Mr. Donald J. Hocking
Mr. Lewis S. Holton
Dot & Rick Nelson
Mrs. Sylvia H. Robb

Foundations Corporations / Special Groups

Agua Caliente Band of
Cahuilla Indians
H.N. & Frances C.
Berger Foundation
Braille Institute
Associates of
the Desert

Braille Institute
Auxiliary, Inc.
Braille Institute
Auxiliary—East
San Gabriel Valley
Braille Institute
Auxiliary of
Santa Barbara
The Bruce Ford &
Anne Smith Bundy
Foundation
Fritz B. Burns Foundation
The Hugh and Hazel
Darling Foundation
Forest Lawn Foundation
Frank & Joseph Gila
Fund of the Santa
Barbara Foundation
Henry L. Guenther
Foundation
The Ann Jackson
Family Foundation
The Lawrence
Foundation
B. C. McCabe Foundation
Mericos Foundation
Kenneth T. and Eileen
L. Norris Foundation
The Outhwaite
Foundation
Ann Peppers Foundation
The Rose Hills
Foundation
Sidney Stern
Memorial Trust
Verizon Foundation

\$10,000 to \$24,999

Individuals

Ms. Vera H. Arndt
Mrs. Markley C.
Cameron
Mr. Bill Evans
Mr. & Mrs. Gerald
Forrest

Mrs. Shirley S. Gary
Charlotte Hatfield Cox
Mr. & Mrs. Austin
Mahr
Mrs. Leah Morris
Miss Florence Neilan
Mr. & Mrs. Chapin
Nolen
Ms. Franseen J. Park
Mr. & Mrs. Homer A.
Ralles
Mr. Ellwood Sahr
Mr. & Mrs. Arent H.
Schuyler, Jr.
Mr. & Mrs. James J.
Shea, Jr.
Ms. Margaret Walker
Mrs. Betty Will
Mrs. Marlys J.
Williams
Georgia Wundrow
Fogg
Mrs. Ethel Young

Foundations Corporations / Special Groups

The Auen Foundation
The Bialis Family
Foundation
Billingsley Foundation
Bradford Endowment
Braille Institute
Auxiliary of Pasadena
California Community
Foundation
City of Laguna Woods
Freedom Scientific
O. L. Halsell
Foundation
Phillip Hohnstein
Family Foundation
Lafferman Family
Foundation

Walter Lantz
Foundation
La Vista Foundation for
the Blind & Physically
Handicapped
Los Angeles Bombay
Sister City Committee
Harold McAlister
Charitable Foundation
Maurice J. Masserini
Charitable Trust
The B.P. Moser Trust
Northrop Grumman
Corporation
PacifiCare Foundation
Pasadena Tournament
of Roses
Lucille Ellis Simon
Foundation
Lon V. Smith
Foundation
Sunrise Country Club
The Towbes
Foundation
United Agencies, Inc.
Visionaries of Braille
Institute

\$1,000 to \$9,999

Individuals

Mrs. Beverly E. Adair
Mrs. David N. Allison
Mr. Eric Alon
Anonymous
Ms. Ruth Appleby
Mr. & Mrs. Jerry
Applegate
Mr. & Mrs. Frank G.
Arnstein
Ms. Gail H. Baca
Mr. Robert Barnes
Mr. Sherman Baumel
Gerry & Burt Belzer
Mrs. Tybe Blink

Dorance & Helen
Bolton
Mr. & Mrs. Donald
Boone
Mr. Richard I. Botsford
Mrs. Samuel F. Bowlby
Mr. & Mrs. William
Braun
Mr. & Mrs. Harry W.
Brelsford
Mr. Samuel L.
Breneiser, III
Mr. & Mrs. Nelson R.
Brewart
Mr. W. R. Brown
Mrs. Betty Bufkin
Leo and Melinda
Bunnin
Mr. & Mrs. David L.
Burkhardt
Mrs. Audrey Burnand
Mr. Thomas W. Burton
Mr. & Mrs. Walter
B. Byrd
Ms. Margaret Byroads
Mr. Thomas K.
Callister
Mr. Richard Cannova
Ms. Phyllis E. Carr
Dr. Donna & Mr. Russ
Cashdan
King & Cindy Chan
Mr. David T.
Chesavage
Mr. Randall S. Cline
Ms. Nancy E. Conner
Mrs. Lois Cook
Deatherage
The Cramblit
Family Fund
Mr. & Mrs. Francis L.
Crowley
Mr. Rodney F. Darby
Ms. Roberta N.
Daugherty
Mr. Edmond R. Davis

Ms. Susan J. De
Gloyer
Donna Demko
Mr. & Mrs. John C.
Dooley
Mr. Christophe Douet
Ms. Pearl Drew
Mr. John Driscoll
Lucile M. Dunn
Ms. Virginia M. Durbin
Ms. Edith A. Eddy
Mr. & Mrs. James B.
Elmlinger
Ms. Edith M. Evans
Ms. Pauline Falk
Gary & Peggy
Finefrock
Mr. Steve Forrest
Mr. Herb Friedenthal
Mrs. Marian Garrett
Dr. Lily George, M. D.
Ms. Florencine W.
Gerard
Ms. Jill Gipson
Ms. Edwina Glad
Mr. & Mrs. Carl
Goldbaum
Mr. Aaron S. Goldberg
Ms. Eloise C.
Goodhew-Barnett
Ms. Dowrene Hahn
Mr. & Mrs. Franklin D.
Halladay
Dr. & Mrs. W. G.
Heckathorn
Ernest & Gunter
Herman
Mr. C. Jing Ho
Mr. E. Gregory
Hookstratten
Mr. & Mrs. Nelson
Howard
Ms. Dorothy M. Ilg
Ms. Darlene Ingberg
Mrs. Lawrence E. Irell
Mr. James Irsfeld, Jr.

Mr. & Mrs. Allen Jaffy
Mrs. Sally H. Jameson
Ron Jung
Dr. Solomon Kaplan
Miriam Keeney
Mr. Allan Kelso
Mr. Walter D. Kibbey
Mr. James F. Kincaid
Mrs. Dolores Kinnison
Mr. & Mrs. Russell
W. Kirbey
Mr. John A. Klem
Dr. Rozella S. Knox
Mr. Paul T. Kozaki
Mr. & Mrs. R. C.
Larson
Mrs. Helen J. Leiss
Mrs. Harry Lenart
Ms. Berta M. Leon
Mr. Ernest Lieblich
Mr. & Mrs. Michael J.
D. Lindsay
Mr. John F. Llewellyn
Mr. Robert W. Lloyd
Mrs. Norman D. Louis
Mr. Henry M. Lunde
Mr. John Magnuson
Mr. Kenneth Manire
Ms. Maxine M.
Marlake
John & Jane Martin
Robert J. McCann
Mr. & Mrs. Leo
McCarrell
Marjorie McClelland
Mrs. Audyne McDaniel
Ms. Carrie Belle McFie
Mr. Gilbert N. McIntyre
Ms. Ann McKenzie
Dr. N. Jeanine
McMahon
Ms. Dorothy McMillan
Catherine A. Metcalf
Mr. & Mrs. David
Meyerson
Mr. Neil Michael

Jacqueline & Ted Miller
Mr. Richard H. Modderman
Ms. Julia K. Moyer
Mrs. Mildred Muller
Mr. & Mrs. Charles R. Murphy
Ms. Lillian E. Neal
Mr. Glenn Nelson
Ms. Georgia Nevill
Mr. & Mrs. Thomas F. Nicholson
Mr. John Nilson
Ms. Barbara Nolan
Ms. Harriet Nordeck
Lorna & Elin Nozaki
Mr. Bernard M. O'Donnell
Mr. & Mrs. John F. O'Hara
Mr. Jeff A. Olear
Mr. Richard A. Olness
D. Bruce Ostermann
Ms. Maria Otero
Wes Parker
Mrs. Phyllis D. Pate
Mr. William R. Payden
Mr. Austin H. Peck, Jr.
Ms. Margaret J. Peery
Dr. Bryant Pickering
Mr. & Mrs. Curt Pindler
Mr. Frederick Pitzman
Ms. Irene Puhlmann
Mr. & Mrs. Jerry Rapport
Mrs. Lela Rettig
Edgar & Elva Richie
Miss Lorena E. Roberts
Mr. Arthur M. Robinson
Betty Robinson
Mrs. Nancy H. Roggeveen
Mr. Stephen E. Sacks
Mr. & Mrs. Allan Sandage

Ms. Aileen Santiago
Mr. & Mrs. David S. Saxon
Mr. & Mrs. Richard Schall
Mr. & Mrs. Bill Schneider
Mr. & Mrs. Robert Schrimmer
Mr. & Mrs. Sherwood Schwartz
Mr. Richard J. Schweppe
Mr. & Mrs. Vincent E. Scully
Dr. Gloria Secrest
Dr. Elizabeth B. See
Mrs. Arlene Sguegla
Mr. & Mrs. William Ray Sherman
Dr. Joan Shipley
Dr. Yossi Sidikaro
Mr. Mace Siegel
Mrs. Adele C. Smith
Dr. Ronald E. Smith
Mr. Joseph Sonderegger
Ms. Lola Sorrells
Mr. & Mrs. Leslie E. Stocker
Ms. Charlotte Stoner
Mrs. Ruby B. Strahan
Mr. & Mrs. Eduardo Suastegui
Lester and Linda Sussman
Mr. & Mrs. Phil Swan
Mrs. Barbara Talbert
Dr. & Mrs. Olaf Tegner
Rosalie Traumueller
Mrs. Edna W. Traver
Mr. Robert J. Vallier
Cornelius Vanderstar
Mr. & Mrs. Christopher Vane
Barbara Von Rosen
Ms. Kristin Vonderahe
Mr. & Mrs. John C. Wallace

Mr. Leroy Weber, Jr.
Ms. Janet Weil
Ms. Lauretta S. Wenc
Ms. Myra A. Wertz
Scott & Linda White
Mr. Truman B. White
Mr. & Mrs. Godfrey H. Williams
Mr. William R. Wilson
Mr. Gin D. Wong
Ms. Celestine D. Woods
Mr. & Mrs. Philip P. Woodward
Mr. & Mrs. William B. Worden
Ms. Effie C. Yamano
Mr. & Mrs. S. Robert Zeilstra
Mr. Gordon C. Zwirtz

Foundations / Corporations / Special Groups

Amylin Pharmaceuticals
David S. Ascher Charitable Foundation
Association of Handcrafted Automobiles
Beverly Hills Rotary Community Foundation
Blake Investment and Realty Corp.
Henry W. Bull Foundation
The California Wellness Foundation
Carrie Estelle Doheny Foundation
Cars 4 Causes
CAS Foundation
The Champions Volunteer Foundation
Arnold and Kay Clejan Charitable Foundation

The Cushman Family Foundation
Deloitte & Touche
Delta Gamma Foundation
Catherine C. Demeter Foundation
Desert Empire Alumnae Chapter of Delta Gamma
Matthew Dragicevich Charitable Remainder Trust
Joseph K. & Inez Eichenbaum Foundation
Elks of Los Angeles Foundation
Philip Lee Ellis & Elizabeth B. Ellis Foundation
Ellison Educational Equipment
Epsilon Iota Chapter of Delta Gamma, U.C. San Diego
Executive Women International Foundation for Retinal Research
Georges & Germaine Fusenot Charity Foundation
Dr. Allen & Charlotte Ginsburg Foundation
Fred L. Hartley Family Foundation
Hemet Elks Lodge #1740
Keiter Family Foundation
The Ruth Lane Charitable Foundation
Lark Ellen Lions Charities
Livingston Memorial Foundation
Los Angeles Breakfast Club Foundation

The McKelvey-Daugherty Family Foundation
Marsh Risk & Insurance Services
Mattel, Inc., Shared Services Solutions
The Henry E. & Lola Monroe Foundation
The Claire and Theodore Morse Foundation
Multi-Pak Corporation
Nichols Enterprises, L.P.
Nissenson Family Fund
Ovac, Inc.
Pasadena Showcase House for the Arts
Pomona Host Lions Club
Ramona's Mexican Food Products
Irvine & Irma Robbins Foundation
The Meta & George Rosenberg Foundation
Rotary Club of El Segundo
Rotary Club of Lancaster West
Rotary International District 5280
Sam's Club Foundation
Santa Barbara Elks 613
Santa Maria Noontimers Lions Club
The Seider Foundation
Richard & Elizabeth Steele Fund
Walter J. & Holly O. Thompson Fund of the Santa Barbara Foundation
Thoren Family Charitable Trust
Dorothy Trask Clune Murray Foundation
Wal-Mart Foundation
Wal-Mart Store #5032

Williams-Corbett Foundation
The Nabih and Isis Youssef Family Fund
The Zurich U.S. Foundation

In Memoriam & Tribute Gifts

In Honor of:

Eleanor Brixey
Ethel Fink
Esther Forrest
Nancy Goliger
Patricia McCarrell
Alvoy Nilson
Wilk B. Peery, D.D.S.
Jack Schulman
Dr. Bradley Straatsma

In Memory of:

Marion Bowen
Ruth Bromfield
Charles Cox
Jane DeMong
Frances Dobney
Helen Douglas
Dan Roger Erie
Bertha Fine
Sarah Goldberg
Nancy Mildred Gordon
Allen E. Hahn
Bill & Beth Hershberger
Pat Holder
Donald Dennis Ingberg
Taymor Issakhani
John Keneally
Theresa Larkins
Deanna Ledgett
Robert Long
Allen McDaniel
Maurice Murphy
Albert Nozaki
Fred Oken
Harriet Parsons
Tom Miles Plank
Suzanne Rector
Kenneth Riley

Merle Rose
Mina Sonderegger
Michael Stein
Lucille D. Thompson
F. Russell Wade
Mary Walker
Paul Wundrow
Harry Yamano

Employers with Matching Gift or Directed Giving Programs

This year the following companies offered either directed giving programs or gift-matching programs that doubled or tripled their employees' donations to Braille Institute.

AETNA
Allstate Giving Campaign
Bank of America Matching Gifts
Bank of America United Way Campaign
Bank of America Foundation, Inc.
Boeing Southern California Employees Community Fund
ECHO - Northrop Grumman
Edison International
Exxon Mobil Foundation - Mobil Retirees
Fannie Mae Foundation

Goodrich Rohr
Employees' Will
Share Club
Greater Los Angeles
Combined Federal
Campaign
J. Paul Getty Trust
Matching Gift Program
Johnson & Johnson
Matching Gifts
Program
Medco Health
Employee Giving
Campaign
Merck Employee
Giving Campaign
Monsanto
Nestlé Foundation
Network for Good
Orange County
United Way
Pfizer Foundation
Matching Gifts
Program
Safeco Matching
Gift Center
SAP Matching
Gift Program
SBC Employee Giving
Sempra Energy
Community Relations-
Energy for Others
Sequoia Union
School District
United Airlines
Employee Giving
Account
United Way of Greater
Los Angeles
United Way,
Orange County
United Way,
Santa Barbara County

United Way,
Stanislaus County
United Way,
Ventura County
Washington Mutual
Matching Gift Program
WellPoint Associate
Giving Campaign
Wells Fargo
Community Support
Campaign

Bequest Honor Roll
Through wills and
trusts, Braille Institute
is able to sustain
existing programs
and implement new
ones, allowing more
people to benefit from
all our services. With
deep gratitude, we are
proud to honor the
memory of the
following individuals
whose bequests
were received during
calendar year 2004.

Helen Alexander
Elsie Amidon
Dorothy Armstrong
Virginia Austin
Mr. Arthur Baginski
David Banghart
Lee Lupher Bartruff
Evelyn Blackman
Bonnie Blanchard
Pauline Blank
Gabrielle Bondaux
Mr. Claude Bowers
Marie Brady
Constance Burgess
Paul & Faye Burgett
Louise Burnett
Edith Calder
Mr. Charles Callaway
Ellen E. & Charles
Carver
Esther Charlam
Ruth Clark

Mabel Clements
Anne Cogley
Louise Conterno
Dean & Marcella Curtis
Mr. Joseph T. Depta
Helen Drake Smetz
Anna Louise Dreyer
Margaret Emrick
Mr. John Felos
Aimee Friedman
Mr. George C. Friese
Mr. James G.
Gallagher
Dorothy Gingerich
Emery W. Ginter
Florence Glynn
Lily Graves
Jane Griffith
Jeanne Gross
Naomi Guest
Nellie Guthrie
Mr. Ross Hadley
Frances Hart
Mr. John Herrick
Eleanor M. Hewitt
Marjorie Hobbis
Ray & Frances
Hommes
Billie Howland
Rose Humrichouse
Grace R. Hunnewell
Isabella Hurst Logan
Fae Johnson
Marian Lucretia
Johnston
Marie Kantel
Albert & Erika
Kapfenstein
Mr. Norman Keefer
Vasile Kelemen
Jeanette E. Kellogg
Mr. William Kennedy
Mr. David Kenney
Hilda Kirson
Leona Koelzer
Margaret Krahenbuhl
Louis & Muriel Kupfer
Mr. Donald Larson
Mr. Norman Lawson
Mr. Kenneth Lerch

Mr. Leon Levy
John & Rosemary
Macaulay
Lillian MacKellar
Jessie Main
Arcenia Martinez
Mr. Isaac Mathov
Marion McDonald
Margaret J. McMillen
Anna McPherson
Carol G. Meier
Mr. Irvin Meier
Laura B. Merritt
Mr. William Joseph
Miller
Petra Molina
Louise M. Murray
Elbert Olden
Mary Phosky
Camilla Pillsbury
Janis Piser
Jean Ratner
Betty Dean Read
Mr. Frank Redfern
Mr. Jack Roach
Irene Rockwell
Basil D. & Kathleen
Rose
Ernestine Rosenzweig
Marjorie Roswell
Ellen Rust
Betty Sampogna
Ruth Schlesinger
Mr. M. Mike Scholnick
Imogene Schwab
Leah I. Schwaner
Elma Seba
Mr. Lester Selck
Mr. Albert Skarupa
Phyllis M. Spampani
Irene Stevenson-Burr
Violet Stever
Mr. Albert King Stone
Helen Strosberg
Sylvia Sugar
Marcella Sundheim
Winifred Totten
Mr. Carl F. Truitt

Charles M. & Gertrud
Walker
Elsie O. Watts
Marie Weichhold
Herbert & Blanche
Weile
Mr. Albert Zalkin
Mr. Joseph Zaret
Alda Zintgraff

Trust Honor Roll

Trust proceeds also
allow us to sustain
existing programs
and implement new
ones. With deep
gratitude, we are
proud to honor the
following individuals
whose trusts provided
income during
calendar year 2004.

Mary Abascal
James & Jane
Bradford Endowment
Neva Easton
Mr. Laurence Flaws
Elsinore Gilliland
Pearl Gray
Mr. Wilbur Grosse
Rosemary Hancock
Smurr
Donald J. Heintzelman
Fred & Lucille Hirsch
James & Margaret
Howard
Mr. Rock Hudson
Mr. Marvin Kahn
Mr. Edward Lipsett
Anita MacKenzie
Mr. Roy Daniel
McPhail
Mr. Harry McQuigg
Joseph & Pearl Noh
Mr. Albert Nyquist
John & Elizabeth
Parker
Joseph & Evelyn
Pertusati
Anna K. Pfeiffer

Mr. John Jack Pick
Benjamin & Esther
Sharer
Marjorie Skala
Mr. Howard C. Smith
Lillian Smith
J. Gerald & Norma
Starkey
Emily Van Nuys
Mr. Thomas Williams
Cecile Woods Lewis

Deferred Gifts

Deferred gifts, also
known as planned
gifts, help secure
Braille Institute's
future. We wish to
thank and recognize
those individuals who
continued the tradition
of making irrevocable
planned gifts to Braille
Institute during
calendar year 2004.

Ms. Jean Arley
Ms. Celia Bennett
Mr. William B.
Billingsley
Miss Ada-Marie
Bowers
Marvin A. & Maxine L.
Burnett
Mrs. Mary Burson
Mrs. Lucille Conlan
Mr. Mike Dudish, Jr.
Mrs. Rosalie Erie
Ms. Clara Flammang
Mrs. Lillian Glassman
Mr. Ron Gordon
Mr. Donald J. Hocking
Mr. George L. Mason
Mr. & Mrs. Bruce
Melin
Ms. Virginia Palumbo
Mr. Robert Pedraglia
Mr. & Mrs. Harold Rice
Miss Gretchen Sibley
Mr. & Mrs. Stephen
Talavera

Mrs. Lillian Thul
Mrs. Winifred Treimer
Mr. & Mrs. Roy C.
Turney
Mr. & Mrs. Robert Upp
Ms. Clara Vago
Ms. Janet Valentine

Founder's Circle

Each year the
Chairman of the Board
of Braille Institute
selects a program of
utmost importance
for special support.
The Founder's Circle
recognizes those
donors who designate
contributions of \$1,000
or more to this project.
In calendar year 2004,
these donors' gifts
supported the Dots
for Tots program.

Mrs. Beverly Adair
Ms. Ruth Appleby
Mr. & Mrs. Frank
Arnstein
Mr. Sherman Baumel
Mrs. Samuel Bowlby
Mrs. Betty Bufkin
Ms. Margaret Byroads
Mr. Thomas Callister
Mr. Edmond Davis
Mr. Tomy Drissi
Mr. & Mrs. Carl
Goldbaum
Mr. C. Ho
Joseph K. and Inez
Eichenbaum
Foundation
Mr. & Mrs. R.C. Larson
Mr. John Llewellyn
John & Jane Martin
Ms. Carrie Belle McFie
The Henry E. and Lola
Monroe Foundation
Wes Parker
Rotary Club of
El Segundo

Rotary International
District 5280
Mr. & Mrs. Richard
Schall
Mr. & Mrs. Bill
Schneider
Mr. & Mrs. Vincent
Scully
Dr. Gloria Secrest
Dr. Ronald Smith
Lester and Linda
Sussman
Mr. & Mrs. Phil Swan
Ms. Kristin Vonderahe
Mr. Leroy Weber
Mr. Gin Wong
Mr. & Mrs. S. Zeilstra

"A Vision for the Future" Capital Campaign

Fulfilling our promise, a new Braille Institute Santa Barbara opened its doors in May 2004. Funded solely through private donations, this 18,600-square-foot complex would not be possible without the generous support of corporations, foundations, individuals and organizations. Although we thank all donors, space limitations allow us to list only gifts of \$1,000 and more. Beverly Adair
Mrs. David Allison
Anonymous
Dr. Ruth Appleby
Carol Betker
The Bialis Family
Foundation
Mr. Richard T. Botsford
Aida-Marie Bowers
Ann W. Brady

Braille Institute
Auxiliary of
Santa Barbara
Mr. & Mrs. Harry
Brelsford
Mrs. John Broome
Henry W. Bull
Foundation
Leo and Melinda
Bunnin
Mr. & Mrs. John
Burgee
Mr. & Mrs. David L.
Burkhardt
Mr. Thomas W. Burton
Eunice S. Butler Fund
of the El Adobe
Corporation
The California
Wellness Foundation
Mr. Thomas K. Callister
Mr. & Mrs. Robert
W. Carter
Mr. & Mrs. Wesley
Carter
Dr. and Mrs. Jack
Catlett
King & Cindy Chan
Mr. & Mrs. Alger
Chaney
Mrs. Alger Chaney
Mr. & Mrs. Morley
Chase
Mr. & Mrs. Robert
Colleary
Charlotte H. Cox
-In Memory of
Charles Cox
Mrs. Brian Dockweiler
Crahan
Mr. & Mrs. Marcus E.
Crahan, Jr./The Julia
Stearns Dockweiler
Charitable Foundation
The Cramblit
Family Fund
Mr. & Mrs. Thomas
Crawford/Ruth R.
Braun Charitable
Annuity Trust

Mrs. Leonard
Dalsemer
The Hugh and Hazel
Darling Foundation
Edmond R. Davis, Esq.
Jim & Deanna Dehlsen
Mr. & Mrs. Donald C.
Elsaesser
Esperia Foundation
Gary & Peggy
Finefrock
Mr. & Mrs. John
Thomas Fly
Mr. & Mrs. Paul Franz
Mr. & Mrs. Rick
Gehrke
Mr. & Mrs. Harry
Gelles
Frank & Joseph Gila
Fund of the Santa
Barbara Foundation
Mrs. Sylvia Glass
Henry L. Guenther
Foundation
Mr. & Mrs. Robert
Heavner
Ambassador & Mrs.
Glen Holden
Mr. Lewis S. Holton
Mr. & Mrs. Nelson A.
Howard
Hutton Foundation
Mrs. Barbara D. Ingram
Mr. & Mrs. James H.
Jackson
Mr. & Mrs. Palmer G.
Jackson
The Ann Jackson
Family Foundation
Mrs. Sally H. Jameson
In Memory of
Fae Y. Johnson
Mr. & Mrs. Philip
Katsenes
Mr. & Mrs. George E.
Keiter
Keiter Family Foundation
Mr. & Mrs. Russell
W. Kirbey

La Vista Foundation for
the Blind and
Physically
Handicapped
Lafferman Family
Foundation
Mr. & Mrs. R. C. Larson
Mr. & Mrs. Henry Levy, Jr.
Mr. & Mrs. Michael
J. D. Lindsay
Robert W. Lloyd
Jon and Lillian Lovelace
Mr. & Mrs. Maurice
Charles Lucky
Mr. & Mrs. Austin Mahr
Mr. & Mrs. Robert
Mannon
John & Jane Martin
In Memory of Katherine
D. Martin
Mrs. Frank McGrath, Jr.
The Melchiori Family
Mericos Foundation
Lori Mikles
Mr. & Mrs. Frank R.
Miller, Jr.
The Henry E. & Lola
Monroe Foundation
The James
Montgomery and
Frieda E. Montgomery
Foundation
The B.P. Moser Trust
The Samuel B. and
Margaret C. Mosher
Foundation
Mr. & Mrs. Charles R.
Murphy/In Honor of
Braille Institute
Santa Barbara Staff
Dot & Rick Nelson
Mr. & Mrs. Chapin
Nolen
Joanne A. Orput
The Outhwaite
Foundation
Austin H. Peck, Jr.
Mr. Robert Pedraglia
-In Honor of
Rita Meyreles

Ann Peppers Foundation
Helen Hamel Peteler &
Robert Gose Peteler
Mimi Prentice
Mr. D. Kenneth
Richardson
The Roberts Bros.
Foundation
Santa Barbara Bank
and Trust
Santa Barbara
Foundation
Lillian K. Saylor
Mr. & Mrs. Richard
Schall
Mr. & Mrs. Arent H.
Schuyler, Jr.
Terry & Sue Schwartz
Mr. Harry Scolinos
Mr. & Mrs. James J.
Shea, Jr.
Mrs. Kenneth Simpson, Jr.
Mrs. Adele C. Smith
Mr. & Mrs. Edward E.
Stepanek
Mrs. Eugene St. John
Mr. & Mrs. Leslie E.
Stocker
Lester & Linda
Sussman
Mr. & Mrs. Phil Swan
Mr. & Mrs. John
Wallace Sweetland
Tenet Healthcare
Foundation
The Towbes
Foundation
Dr. & Mrs. H.W.
Vandever
Mrs. Dwight G. Vedder
Mr. & Mrs. Hugh Vos
Mr. & Mrs. Leonard
Weil
Weingart Foundation
William E. Weiss
Foundation, Inc.
John & Chris
Westwater
Mr. & Mrs. Godfrey
H. Williams

Williams-Corbett
Foundation
Mr. Howard O. Wilson
Dr. & Mrs. David
Winter
The Wood-Claeyssens
Foundation
Mr. & Mrs. William B.
Worden
Mr. & Mrs. Clifford
R. Wright
Ethel N. Young

We gratefully
acknowledge our
generous donors and
thank you for your
support. If we have
inadvertently omitted
or incorrectly listed
your name or
not included it in the
proper category,
please accept our
apology. Please
contact Christine
Levine, Director of
Annual Giving and
Donor Relations,
at 1-800-BRAILLE
(272-4553), Ext.
3108, or e-mail
clevine@brailleinsti-
tute.org and we will
correct our records
immediately. Please
note that only donors
who have given
cumulative gifts
totaling \$1,000 and
more from January 1,
2004, to December 31,
2004, are recognized
in the "Annual Donors
2004" section.

Charles Smurr Jr.

What inspired you to volunteer?

“I suppose my situation is unique, in that I’m a second generation volunteer. My father, Charles Smurr Sr., had just retired from Southern Pacific in 1972 and wanted something interesting to do. He saw a TV ad asking for Braille volunteers and joined up. He started as a clerk but eventually became a very successful orientation and mobility instructor. He volunteered here for 15 years—and so in time, when I began expressing an interest in recording books on tape, he sent me to Jane O’Connor—who was head of Volunteer Services at the time—and she took me to the Recording Department where I took a recording test and was accepted.”

What do you personally get out of volunteering at Braille Institute?

“Over the years, I’ve read to many individuals, worked in the cafeteria as a lunch guide and helped with the TeleService program, answering questions when people call in on our 800 number. But my favorite job as a volunteer was working as a guide for the Art Tours classes. It’s been 18 years now, and I’ve enjoyed every bit of it. I love volunteering because it takes me out of myself, and it’s wonderful to be able to extend help to others. And I also like to think of it as a tribute to my dad, who was here before me.”



Vern & Meredith Emery

How did you first hear about Braille Institute?

Meredith: “The doctor who signed my certificate for legal blindness told us about Braille Institute. You see, I’ve had Best’s disease, a form of macular degeneration, since I was 7 years old. And I passed it on to two of our kids. When our daughter-in-law told us that their three children were also diagnosed, well... it hit us in the gut.”

Vern: “As well, I had an industrial accident when I was younger that lacerated one of my eyes and I can just see shadows and motion. So we started to go to Braille outreach programs and got involved. We had a lot of wonderful experiences. I drove Meredith to the outreach classes and sat there and it was just amazing the work they’re doing.”



What inspired you to give?

Vern: “About six months after we got involved with Braille, we found out that we were going to lose money on the sale of a commercial building, so Braille Institute ended up with part of our first Charitable Remainder Trust. Braille Institute was the only place we could think of to donate the money.”

Meredith: “I also want to see what our donations are doing. I don’t like to see money wasted. Most of the time, when organizations give help they don’t give learning. They give people a fish instead of teaching them how to fish. Braille Institute is teaching everybody how to fish.”



Who are our leaders?

Board Of Directors

Chairman

Thomas W. Burton, Esq.
Attorney at Law

Vice Chairman

Richard C. Larson
Mortgage Consultant

Secretary

Virginia M. Braun

Treasurer

Michael J. D. Lindsay

Members

Beverly E. Adair

James B. Boyle Jr., Esq.
Boyle, Olson & Robinson,
Attorneys at Law

Thomas K. Callister

Resource Management
& Marketing Solutions

Caryl O. Crahan

Edmond R. Davis, Esq.
Davis & Whalen, L.L.P.,
Attorneys at Law

James H. Jackson

Vice President, Strategic
Planning, Alisal Properties

Randal J. Lee

Lilly Enterprises, Inc.

John F. Llewellyn

President and Chief Executive
Officer, Forest Lawn Memorial
Parks and Mortuaries

Delores Louie

Roger L. McNitt

McNitt & Loeb,
Attorneys at Law

Frank R. Miller Jr.

Principal, C. V. C. Group

Bartly J. Mondino, M.D.

Director, Jules Stein Eye
Institute, UCLA
School of Medicine

Rick Nelson

Consultant

Wes Parker

James J. Rhodes

Senior Vice President, Sales &
Marketing, U.S. Insurance,
Manulife Financial

Harry Frank Scolinos

Scolinos, Sheldon & Nevell,
Attorneys at Law

James J. Shea Jr.

Retired Chairman, President
and Chief Executive Officer,
Milton Bradley Company

Ronald E. Smith, M.D.

Professor and Chairman,
USC School of Medicine,
Ophthalmology Department;
Doheny Eye Institute

Lester M. Sussman, C.P.A.

Consultant

Philip V. Swan

Private Trustee

Kathryn J. Turner

Vice President, Fiduciary
Trust International

Leonard Weil

President Emeritis,
Manufacturers Bank

John C. Westwater

Howard O. Wilson

Consultant

Gin D. Wong, F.A.I.A.

President, Gin Wong
Associates

Life Member

Frank L. Mallory, Esq.

Advisory Partner, Gibson,
Dunn and Crutcher, Attorneys
at Law

- Executive Committee Chairman
- Executive Committee Member

Management

Leslie E. Stocker

President

Godfrey H. Williams

Vice President of Financial
Affairs; Assistant Corporate
Treasurer

Richard H. Patterson Jr.

Vice President and General
Counsel; Assistant Corporate
Secretary

Sally H. Jameson

Vice President of Programs
and Services

David L. Burkhardt

Vice President of
Development

Victoria M. Liske

Assistant Vice President of
Programs and Services

Department Directors

Mary R. Blake

Communications

Henry C. Chang, Ph.D.

Library Services

Joyce Goodman

Human Resources

Paula F. Hodge

Information Technology

Sidney H. Metcalfe

Facilities

Nancy N. Niebrugge

Universal Media Services

Susan K. Parker-Strafaci

Child Development Services

Reza Rahman, C.P.A.

Financial Services

R. Michelle Sheridan

Volunteer Services

Mohamed M. Yassin

Business Services

Regional Directors

Adama Dyonizaki

Los Angeles

Sheila F. Daily

Orange County

Penny R. Miller

Desert

Michael R. Lazarovits

Santa Barbara

R. Jay Comstock

San Diego

Support Group

Presidents

Marian Power

Braille Institute Auxiliary, Inc.

Esther Chew

Braille Institute Auxiliary –
East San Gabriel Valley

Caryl O. Crahan

Braille Institute Auxiliary
of Santa Barbara

Pierre Charmasonne

Visionaries of Braille Institute
(San Diego)

Louise Harris

Braille Institute Auxiliary
of Pasadena

Barbara Hoover

Associates of the Desert

Advisors

Canterbury Consulting

Investment Management
Consultants

Milliman

Actuaries

Poindexter & Doutré, Inc.

General Legal Counsel

Pricewaterhouse

Coopers, L.L.P.

Auditors

Regional Committees

Orange County

Thomas K. Callister*

Donald R. Adkinson, Esq.

Thomas W. Burton, Esq.

Carl Karcher

Williard S. Voit

San Diego

Roger L. McNitt*
Jeff Dunigan
Chris Eddy
Russell W. Kirbey
Bertha Melgoza, Ph.D.
John C. Westwater

Santa Barbara

James Jackson*
Harry S. Brown, M.D.
Joan Lévy
Caryl O. Crahan
Eleanor Wright

Santa Barbara Capital Campaign

James Jackson*
David Winter, Ph.D.**
Carol James Betker
Caryl O. Crahan
Eunice Fly
Gale Gelles
Joan Lévy
Dodie Mannon
Judy Smith
Fran Williams
Helene Winter

* Chairman
**Honorary Chairman

Headquarters

Los Angeles
741 North Vermont Ave.
Los Angeles, CA 90029
(323) 663-1111
(includes the Education
Center, Universal Media
Services, Library and Weingart
Conference Center)

Regional Centers

Desert

70-251 Ramon Road
Rancho Mirage, CA 92270
(760) 321-1111

Orange County

527 North Dale Avenue
Anaheim, CA 92801
(714) 821-5000

San Diego

4555 Executive Drive
San Diego, CA 92121
(858) 452-1111

Santa Barbara

2031 De La Vina Street
Santa Barbara, CA 93105
(805) 682-6222

Community Outreach

Community Outreach pro-
grams were offered in the fol-
lowing communities:

Agoura Hills
Alhambra
Anaheim
Anaheim Hills
Apple Valley
Arcadia
Arroyo Grande
Atascadero
Azusa
Banning
Bell
Beverly Hills
Buellton
Burbank
Camarillo
Cambria

Canyon Country

Carlsbad
Carson
Carpinteria
Cherry Valley
Chula Vista
Claremont
Compton
Corona
Corona Del Mar
Costa Mesa
Covina
Crenshaw
Culver City
Downey
Duarte
Eagle Rock
East Los Angeles
El Cajon
Encinitas
Escondido
Fallbrook
Fillmore
Fontana
Fullerton
Goleta
Guadalupe
Hawthorne
Hemet
Hollywood
Huntington Beach
Irvine
Laguna Beach
Laguna Hills
Laguna Niguel
Laguna Woods
Lake Elsinore
Lake Forest
La Mesa
La Mirada
Lancaster
La Puente

La Verne

Lemon Grove
Lompoc
Long Beach
Los Angeles
Los Osos
Mission Viejo
Montclair
Montrose
Moreno Valley
Moorpark
Morro Bay
Murrieta
Newbury Park
Newport Beach
Nipomo
North Hollywood
Oak Park
Oakview
Oceanside
Ojai
Orange
Orcutt
Oxnard
Pasadena
Paso Robles
Pico Rivera
Port Hueneme
Poway
Rancho Palos Verdes
Rancho Santa Margarita
Redlands
Reseda
Riverside
Rosemead
San Bernardino
San Clemente
San Diego
San Gabriel
San Juan Capistrano
San Luis Obispo
San Marcos

Santa Barbara

Santa Clarita
Santa Maria
Santa Monica
Santa Paula
Santa Ynez
Seal Beach
Sherman Oaks
Simi Valley
Solana Beach
Solvang
South Gate
Stanton
Sun City
Sunland
Sylmar
Temple City
Thousand Oaks
Torrance
Tujunga
Tustin
Ventura
Verdugo City
Victorville
Vista
Walnut
Watts
West Hills
Whittier
Wildomar
Willowbrook
Woodland Hills
Yorba Linda

Editorial

Mary R. Blake
Executive Editor

Alison Dirstine
Managing Editor

Courtney Goines
Doug Menville
Carole Mora
Editors

Marcelo Coelho
Photography

McNulty & Company
Art Direction/Design

Richard Huvad
Editorial Concept

Southern California Graphics
Printing

This publication is made
possible in part by the
generosity of:
Braille Institute Auxiliary, Inc.
Braille Institute Auxiliary –
East San Gabriel Valley
Braille Institute Auxiliary
of Pasadena
Braille Institute Auxiliary of
Santa Barbara

Upon request, this annual
report is available on tape
or in braille.

For Information:
1-800-BRAILLE (272-4553)
www.brailleinstitute.org
Copyright © 2005 by
Braille Institute of America, Inc.

How are we managing our resources?

Financial Highlights* July 1, 2004, to June 30, 2005

Income (\$000)

Public Support

Bequests from Wills	11,029
Trusts	1,148
Contributions and Foundation Gifts	6,342
Support Group Contributions	95
Total Public Support	18,614

Other Revenue

Royalties	2,003
State Library Appropriation	658
Net Investment Income	1,715
Total Other Revenue	4,376

Total Funds Received 22,990

Expenditures (\$000)

Los Angeles Center	3,384
Child Development	572
Desert Center	1,418
Orange County Center	2,357
San Diego Center	1,650
Santa Barbara Center	1,523
Universal Media Services	1,298
Library Services	2,695
Volunteer Services	384
Total Program Services	15,281

Administration	654
Development	1,824
Public Education	907
Supplemental Services	1,514

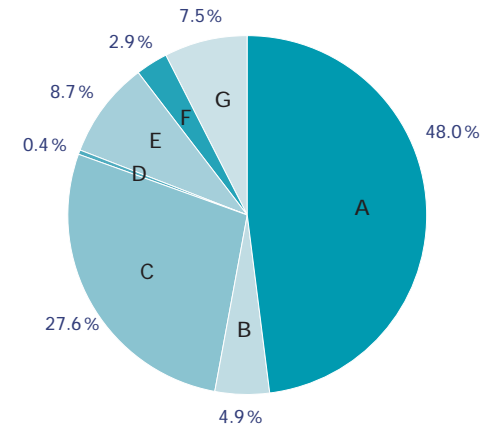
Total Operating Expenditures

Before Depreciation	20,180
Capital Expenditures	797
Allocation to Reserves	2,013

Total Expenditures 22,990

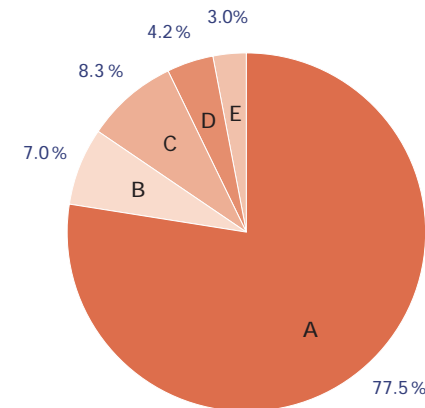
*For complete financial data, refer to the Report on Audited Consolidated Financial Statements for Braille Institute.

Income Sources



A	Bequests from Wills	48.0%
B	Trusts	4.9%
C	Contributions and Foundation Gifts	27.6%
D	Support Groups and Other Sources	0.4%
E	Royalties	8.7%
F	State Library Appropriation	2.9%
G	Investment Income	7.5%

Operating Expenditures**



A	Program Services	77.5%
B	Supplemental Services	7.0%
C	Development	8.3%
D	Public Education	4.2%
E	Administration	3.0%

**Including Depreciation of 1,897

You find it right here!

For those who find the courage to come to Braille Institute and ask for help, the rewards are nothing less than life-changing. We are here for support and encouragement in not just overcoming the day-to-day challenges of vision loss, but the biggest challenges of all—the self-imposed ones. For it's when we believe in ourselves, that we can conquer anything.

the answer...



741 N VERMONT AVE
LOS ANGELES CA 90029-3594

FOR MORE INFORMATION: 1-800-BRAILLE (272-4553)
WWW.BRAILLEINSTITUTE.ORG

NonProfit
Organization
U.S. Postage
PAID
Los Angeles, CA
Permit No. 9473

ADDRESS SERVICE REQUESTED

